

### Las Estancias

SEC Coors Blvd. & Rio Bravo Blvd. Albuquerque, New Mexico

### **Thalia Toha**

thalia@gotspaceusa.com 505 415 3104

### **Randall Parish**

randall@gotspaceusa.com 505 338 4110

### **Property Features**

- 6,200 SF with direct line of site to Walmart
- Walmart has been open 8+ years
- 10,000 Unique shoppers per week
- \$90 Million (plus) annual sales











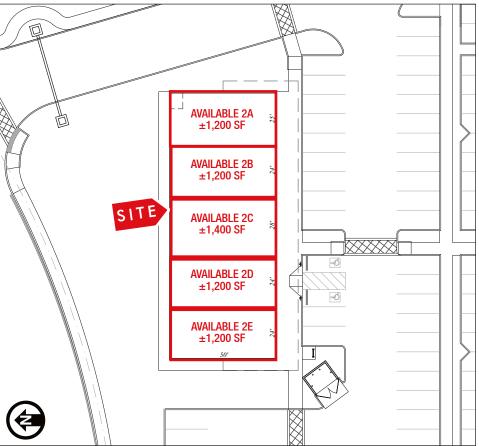












### **Location Advantages**

- Coors Blvd. is the highest traveled North/South thoroughfare on the Westside
- Rio Bravo Blvd. is one of the seven river crossings linking the Eastside to Westside
- 10,000+ weekly shoppers at adjacent top performing Walmart Supercenter
- Nearest significant retail cluster is Coors Blvd & 1-40; a 16 minute drive time and 6.8 miles in distance each way
- 80 Acre project with the first phase open and operating
- Underserved trade area in need of retail, medical, schools, institutional, entertainment and community services
- 9 square feet of existing retail space per person in Trade Area; City average is 45 square feet per person
- Regional location that draws from a core population base of 140,079 (2016) in a five mile radius

The site plan is conceptual and subject to change.

























### JOIN NATIONAL RETAILERS & BRIDGE THE RETAIL GAP



# Las Estancias Trade area analysis

### Incomparably the **MOST UNDERSERVED**Trade Area in the Albuquerque Market



The Southwest Mesa is the fastest growing segment of the Albuquerque, MSA



It is the 2nd Largest market area in New Mexico, with a population of

134K



There is a \$300 Million

gap between retail supply and demand within a 3 mile area



The average household income is \$48,000



Homeownership within 3 miles of the site is

**13.5%** higher than the National average, creating more expendable income

### **SUBMARKET**

Southwest Mesa

### RETAIL SF (PER SHOPPER PER TRADE AREA)

#### Southwest Mesa - 9 SF of Retail

Rio Rancho - 17 SF of Retail North Valley - 17 SF of Retail

University - 21 SF of Retail

Downtown - 23 SF of Retail

Far NE Heights - 30 SF of Retail

SE Heights - 30 SF of Retail

NE Heights - 49 SF of of Retail

North I25 - 133 SF of Retail

Cottonwood - 200 SF of Retail

Uptown - 638 SF of Retail

#### **2016 POPULATION**

3 Mile Radius **74,010** 

5 Mile Radius **140,079** 









## Las Estancias A Premier Development SERVING an UNDERSERVED Area

on many factors which should be evaluated by your tax, financial, and legal counsel. You and your counsel should conduct a careful independent investigation of the property to determine that it is suitable to your needs.







# **Las Estancias**1, 3 & 5 Mile Radius



		1 Mile		3 Mile		5 Mile
Summary		2016		2016		2016
Population		5,962		74,010		140,079
Households		1,928		22,517		44,769
Families		1,465		17,430		32,934
Average Household Size		3.08		3.27		3.11
Owner Occupied Housing Units		1,436		17,237		31,573
Renter Occupied Housing Units		492		5,280		13,196
Median Age		31.0		30.4		31.3
Trends: 2016 - 2021 Annual Rate		State		State		State
Population		0.44%		0.44%		0.44%
Households		0.41%		0.41%		0.41%
Families		0.25%		0.25%		0.25%
Owner HHs		0.43%		0.43%		0.43%
Median Household Income		1.43%		1.43%		1.43%
	20	016	20	16	20	16
Households by Income	Number	Percent	Number	Percent	Number	Percent
<\$15,000	273	14.2%	3,278	14.6%	7,565	16.9%
\$15,000 - \$24,999	385	20.0%	3,159	14.0%	6,412	14.3%
\$25,000 - \$34,999	271	14.1%	2,717	12.1%	5,636	12.6%
\$35,000 - \$49,999	259	13.4%	3,870	17.2%	7,750	17.3%
\$50,000 - \$74,999	360	18.7%	4,574	20.3%	8,298	18.5%
\$75,000 - \$99,999	180	9.3%	2,501	11.1%	4,646	10.4%
\$100,000 - \$149,999	144	7.5%	1,704	7.6%	3,228	7.2%
\$150,000 - \$199,999	37	1.9%	492	2.2%	789	1.8%
\$200,000+	18	0.9%	222	1.0%	447	1.0%
Median Household Income	\$36,493		\$41,850		\$39,191	
Average Household Income	\$49,595		\$52,687		\$50,430	
Per Capita Income	\$15,717		\$16,164		\$16,223	
	20	016	20	16	20	16
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	490	8.2%	6,641	9.0%	12,187	8.7%
5 - 9	472	7.9%	6,369	8.6%	11,688	8.3%
10 - 14	491	8.2%	6,315	8.5%	11,497	8.2%
15 - 19	483	8.1%	5,696	7.7%	10,288	7.3%
20 - 24	453	7.6%	5,408	7.3%	10,099	7.2%
25 - 34	957	16.1%	12,226	16.5%	22,686	16.2%
35 - 44	736	12.3%	10,054	13.6%	18,719	13.4%
45 - 54	694	11.6%	8,313	11.2%	16,049	11.5%
55 - 64	592	9.9%	6,643	9.0%	13,550	9.7%
65 - 74	383	6.4%	4,141	5.6%	8,484	6.1%
75 - 84	166	2.8%	1,738	2.3%	3,707	2.6%
85+	44	0.7%	463	0.6%	1,124	0.8%
					-,:	2.270





